Break up project costs into monthly payments with this tool. For example, rather than quoting $\$ 5,000$ for a project, one might say, "This would cost you around \$50 using Efficiency Vermont's low interest financing."

## LOAN TERMS

| HOUSEHOLD INCOME | UP TO 5 YEARS | $\mathbf{5 - 1 0}$ YEARS | 10-15 YEARS |
| :--- | :---: | :---: | :---: |
| Below $\$ 60,000$ | $0.00 \%$ | $1.99 \%$ | $2.99 \%$ |
| $\$ 60,001-\$ 90,000$ | $0.00 \%$ | $2.99 \%$ | $3.99 \%$ |
| Over $\$ 90,000$ | $4.99 \%$ | $5.99 \%$ | $6.99 \%$ |


| INCOME BELOW \$60,000 |  | COST PER MONTH |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { 5 YEAR } \\ & 0.00 \% \end{aligned}$ | $\begin{aligned} & 10 \text { YEAR } \\ & 1.99 \% \end{aligned}$ | $\begin{gathered} 15 \text { YEAR } \\ 2.99 \% \end{gathered}$ |
| PROJECT COST | \$2,500 | \$41.67 | \$22.99 | \$17.25 |
|  | \$5,000 | \$83.33 | \$45.98 | \$34.51 |
|  | \$7,000 | \$116.67 | \$64.38 | \$48.31 |
|  | \$10,000 | \$166.67 | \$91.97 | \$69.01 |
|  | \$15,000 | \$250.00 | \$137.95 | \$103.52 |


| INCOME BETWEEN \$60,001-\$90,000 |  | COST PER MONTH |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 5 \text { YEAR } \\ & 0.00 \% \end{aligned}$ | $\begin{gathered} 10 \text { YEAR } \\ 2.99 \% \end{gathered}$ | $\begin{aligned} & 15 \text { YEAR } \\ & 3.99 \% \end{aligned}$ |
| PROJECT COST | \$2,500 | \$41.67 | \$24.13 | \$18.48 |
|  | \$5,000 | \$83.33 | \$48.26 | \$36.96 |
|  | \$7,000 | \$116.67 | \$67.56 | \$51.74 |
|  | \$10,000 | \$166.67 | \$96.51 | \$73.92 |
|  | \$15,000 | \$250.00 | \$144.77 | \$110.88 |


| INCOME OVER \$90,000 |  | COST PER MONTH |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & 5 \text { YEAR } \\ & 4.99 \% \end{aligned}$ | $\begin{aligned} & 10 \text { YEAR } \\ & 5.99 \% \end{aligned}$ | $\begin{gathered} 15 \text { YEAR } \\ 6.99 \% \end{gathered}$ |
| PROJECT COST | \$2,500 | \$47.17 | \$27.74 | \$22.46 |
|  | \$5,000 | \$94.33 | \$55.49 | \$44.91 |
|  | \$7,000 | \$132.07 | \$77.68 | \$62.88 |
|  | \$10,000 | \$188.67 | \$110.97 | \$89.93 |
|  | \$15,000 | \$283.00 | \$166.46 | \$134.74 |

